OLD TRAFFORD, MANCHESTER // M16 0TW/////





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# **EXECUTIVE SUMMARY //**

- Well secured office investment let to Centrica plc.
- Corporate HQ office situated within Old Trafford, 2 miles south west of Manchester city centre.
- Three storey office of approximately 92,000 sq ft having excellent on site car parking for 389 cars. (1:236 sq ft).
- Let to Centrica plc (occupied by British Gas) at a rent of £1,260,000 per annum.
   A new reversionary lease has been agreed with the tenant who have occupied the property since 2000.
- New reversionary lease for a term of 10 years from March 2015.

- Low passing rent equating to £12.50 per sq ft.
- The property is occupied by British Gas for their "Home Move" division for the whole of the UK.
- Tenant about to start a major refurbishment programme upgrading their space highlighting their commitment to the property.
- Large site offering redevelopment opportunity for a mixture of potential uses.
- Offers in excess of £17,010,000 (Seventeen Million and Ten Thousand Pounds) subject to contract and exclusive of VAT which represents an attractive net initial yield of 7% assuming acquisition costs of 5.8%.

# 97// TALBOT ROAD // LOCATION ////////

## Manchester City & the Economy

Manchester is widely regarded as the UK's largest financial centre outside of London and is the administrative, educational, cultural and retail capital of the North West region. Greater Manchester is home to a population of 2.6 million and is the UK's largest regional economy with an estimated £50 billion of GDP. The economy is extremely diverse and an estimated 70 of the FTSE 100 companies are represented together with over 50 international banks and 600 major overseas companies. Major employers within the city include The Co-Operative Group, Bank of New York, Royal Bank of Scotland and legal and other professional firms accounting for approximately 30% of all office employment in the city.

The city is ranked 46th in the world for direct commercial real estate investment since 2008 with over £3.75 billion transacted. It is the only UK city alongside London to feature in the top 50. Planned investment in infrastructure including Manchester Airport, the High Speed 2 Rail link, and GMPTE Metrolink extension, together with the continued growth of the universities are likely to further improve the city's status in the future. Manchester is a major international city with a world famous brand.

### **Manchester Macro Location**

**ROAD** - Manchester has over 100 miles of motorway within the conurbation; the M62 provides a link to Liverpool, Leeds and the West and East Coast ports.

The M6 provides links to Birmingham and London in the South and Glasgow and Edinburgh to the North. Driving distances to other major conurbations are:

Leeds 64 km (40 miles) Birmingham 128 km (80 miles) London 290 km (181 miles) Edinburgh 336 km (210 miles).

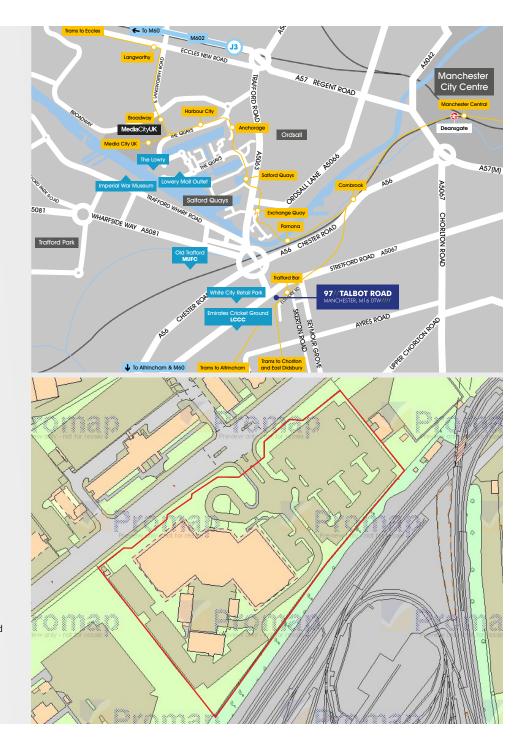
**AIR** - Manchester Airport is the UK's 3rd largest, with over 100 Airlines offering direct flights to 225 destinations worldwide, connecting over 22 million passengers to more places than any other Airport in the UK.

Journey times to other major Cities include:

Amsterdam	1.5 hours	
Frankfurt	1.5 hours	
Paris	1.5 hours	
Hamburg	1.5 hours	
Geneva	2 hours	
Munich	2 hours	
Stockholm	2.5 hours	
Madrid	3 hours	
Dubai	7 hours	
New York	8 hours	
Singapore	13 hours	

RAIL - The City has two mainline railway stations, Piccadilly and Victoria linked by shuttle bus and the Metrolink tramway. There are localised stations in the City at Oxford Road, Deansgate and Salford Central. There are intercity train links to all major cities within the UK with a half hourly service to London Euston (journey times are approximately 2 hours 10 minutes).

METROLINK - The Metrolink is the City's light rail transit system which provides access around the City Centre and nearby conurbations. The system extends to Eccles and Altrincham in the east and Bury, Rochdale, Oldham in the north with 8 stops within the City Centre. The network is set to expand further with work underway for new lines across the City Centre with extensions also to Manchester Airport in the South.



# 97// TALBOT ROAD // SITUATION ////////

The property is situated in the district of Old Trafford fronting Talbot Road close to its junction with White City Way which provides access to the A56 Chester Road, one of the main routes into Manchester city centre to the east and the residential suburbs to the West. Immediate other nearby occupiers include Kellogg's, United Utilities, Trafford PCT, Greater Manchester Police and Trafford Metropolitan Borough Council.

Transport links to the property are excellent.

# **Drive Times and Distances**

	mins	miles
Salford Quays	5	1
M602 J3	6	1.75
M60 J7	8	2.5
Manchester City Centre	10	2
Manchester Airport	15	7.5
Old Trafford & Trafford Bar metrolink stations	3 (walking)	0.5

Trafford Bar tram station forms a main connection point which has trams heading towards the city centre along both the Altrincham and East Didsbury lines coming in from South Manchester. Once the Airport extension is completed in 2016 this line will also connect to Manchester travelling through Trafford Bar.















# **97**// **TALBOT ROAD**DESCRIPTION /////

The building was developed in the early 1980s as the headquarters for NorWeb (Electricity North West Limited) providing a three storey building having glazed and polished stone clad elevations beneath a flat roof. Internally, the accommodation provides:

- Impressive entrance foyer having personnel barrier entry system
- Excellent floor height of 2.97m (approximately 4m slab to slab)
- Fully accessible raised floors with carpet tile finish
- Suspended tiled ceilings incorporating fluorescent lighting
- · Full air conditioning system throughout the property
- · Staff canteen facilities on ground floor
- Biomass boiler together with backup generator to ensure constant energy supply in event of power supply loss
- 389 car parking spaces (ratio 1:236 sq ft)

We would highlight that the tenants are currently undergoing a full refurbishment of the office building which is due to start in February 2015. Further information can be provided to interested parties.

In addition there is an external two storey training block together with small workshop. The site is fully secured having a security gatehouse and barrier entrance system off Talbot Road.











# FLOOR AREAS //

We understand the property has the approximate net internal areas as highlighted below.

		Sq Ft	Sq M
Ground Floor	Offices	36,542	3,394.81
First Floor	Offices	25,808	2,397.61
Second Floor	Offices	22,116	2,054.68
Training Block	Offices	5,730	532.41
Garage	Garage and storage	1,813	168.47
TOTAL		92,009	8,547.98

**SITE AREA** - The subject property has an approximate site area of 2.251 hectares (5.56 acres).







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# TENURE //

The property is to be sold freehold.

# TENANCY //

The property is let to GB Gas Holdings Limited with a guarantee from Centrica plc by way of a 15 year lease from 25 March 2000 on full repairing and insuring terms.

Our clients have agreed a reversionary lease for a period of 10 years from 25 March 2015 on full repairing and insuring terms at an initial rental of £1,260,000. The lease has upward only rent review at the fifth year of the term.

The lease has a 12 month rent free period for the last year of the term.





# TENANT INFORMATION //

**Centrica plc** is a top 100 UK FTSE quoted company with a current market capitalisation of approximately £13.4bn. The company are involved in both upstream and downstream operations through its various trading brands of:

- British Gas / Direct Energy
- Centrica Energy
- Centrica Storage

In the UK the downstream is run under the British Gas brand who supply around 11 million homes together with 900,000 business customers and employ around 28,000 people. In addition British Gas installs, repairs and maintains boilers and heating systems.

Direct Energy is one of the largest retail providers of electricity, natural gas and home services across North America operating in 8 Canadian provinces and all the US States having more than 6 million customers.

The Upstream oil and gas businesses operate in the Irish, UK, Norwegian and Dutch sectors of the North Sea together with Trinidad and Tobago. It owns 6,000 natural wells in Western Canada. The company generates power from its gas fired power stations, wind farms plus its 20% share in power generated from EDF Energy's nuclear stations.

The storage business is the largest gas storage facility in the UK representing around 70% of the UK's current storage capacity.

A full breakdown of this integrated energy company can be found at their corporate web page www.centrica.com

The company currently have a D&B rating of 5A1 with their latest financial figures highlighted below:

	31 Dec 2013 (000's)	31 Dec 2012 (000's)	31 Dec 2011 (000's)
Turnover	26,571,000	23,942,000	22,824,000
Profit / (Loss)	1,649,000	2,442,000	1,268,000
Tangible Net Worth	468,000	1,805,000	1,861,000

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VAT //

Election to waive exemption for VAT has been made and therefore VAT will be charged on the purchase price. It is anticipated the property will be treated as a TOGC.

EPC //

Copy Energy Performance Certificate in relation to the property can be downloaded from www.gva.co.uk/8519.

# PROPOSAL //

We are instructed to seek offers in excess of £17,010,000 (Seventeen Million and Ten Thousand Pounds) which on the reversionary lease rent will offer a purchaser an attractive net initial yield of 7% net of purchaser's costs at 5.8%.







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Further information on the property together with copy leases are available on our website which is accessed via gva.co.uk/8519. Should you wish to inspect the property or require additional information, please contact:

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For any other investment sales please visit: qva.co.uk/investment

## **SUBJECT TO CONTRACT**

February 2015



## **London West End**

10 Stratton Street London W1J 8JR

## **London City**

80 Cheapside London EC2V 6EE

### Belfast

Rose Building Third Floor 16 Howard Street Belfast BT1 6PA

## Birmingham

3 Brindleyplace Birmingham B1 2JB

## **Bristol**

St Catherine's Court Berkeley Place Bristol BS8 1BQ

### Cardiff

One Kingsway
Cardiff CF10 3AN

### Dublin

Segrave House 19-20 Earlsfort Terrace Dublin 2

## Edinburgh

Quayside House 127 Fountainbridge Edinburgh EH3 9QG

## Glasgow

206 St Vincent Street Glasgow G2 5SG

### Leeds

City Point First Floor 29 King Street Leeds LS1 2HL

## Liverpool

No.4 St Pauls Square Old Hall Street Liverpool L3 9SJ

## Manchester

Norfolk House 7 Norfolk Street Manchester M2 1DW

## Newcastle

Central Square Forth Street Newcastle upon Tyne NE1 3PJ

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Designed by Richard Barber & Company 0161 833 0555. February 2015